

## Villa Spain peace of mind

LOOKING TO RENT OUT YOUR SPANISH PROPERTY? THEN VILLA SPAIN WILL DO THE HARD WORK, SO YOU DON'T HAVE TO.



Since the business was founded in 1994, VillaSpain has been specialising in holiday villa rentals in Javea, Moraira, Calpe, Denia and the surrounding areas, operating from its offices in Benissa and Brighton.

VillaSpain has forged an excellent reputation for its transparent service, filing full financial reports to their client that enabling them to view occupancy, duration period party number, rental rates and surcharges for their villas. Should there be a cancellation then the owner is secure in the knowledge that rental income

will be credited to their account, in accordance with the terms of booking. In fact, a transparent system, with a pooled linen service for owners and holidaymakers, and a great service on the ground allows an owner to have absolute piece of mind.

Each villa owner gets on average over 60 visitors per day per villa listing, which is a result of investment and effort made with the website over many years. A continued marketing programme has resulted in VillaSpain.co.uk being able to achieve the highest Google ranking

and links of all Costa Blanca rental agents. And owners can take advantage of this for free; there are no listing or set-up fees.

The holidaymaker experiences a platform that delivers live search results in several easy formats, virtual tours, full villa description, grading, refined search on preferences, registration of villas of interest for automated alerts, substantial local content information, seven day back-up support on the ground in Spain and in the UK, as well as cost free security from credit card acceptance.

A holidaymaker does not get any irritating charges for final clean, damage charges that have not yet occurred, booking fees, credit card charge or late arrival fees.

Bruce Gibson is the owner of VillaSpain and his background is in the UK wine trade, having owned his own wine import business, restaurant and HMCE Bonded warehouses in London. So he has learned a few skills about service and delivery to clients along the way.

“A business is only as good as its people and we are very proud and fortunate to have an excellent Spanish team who enjoy working with owners and who are all dedicated to the same quality of service, regardless of any issue that arises and without fuss,” says Bruce.

“Together with a great team on the villa website and admin back in the UK it is service not dissimilar from those heady days in the wine trade.”



Forming part of the Team in Spain from the Benissa office is; Laura, Cristina, Sandra, Amparo and Lili.



*Casa Lavanda, Moraira, Costa Blanca  
just one of our stunning villas*



- Spacious 5 bedroom 3 bathroom villa
- Large 10m x 5m private swimming pool
- Large private plot at end of cul-de-sac
- Close to local beach and amenities

- Air-conditioning & Satellite television
- Modern light furnishings throughout
- Moraira centre a short drive away
- Rental between £738 - £1950 per week

For more information about the homes and holidays offered by Villa Spain, visit [www.villaspain.co.uk](http://www.villaspain.co.uk)

[villaspain.co.uk](http://villaspain.co.uk) tel: 01273 623723